# **CONSOLIDATED FINANCIAL HIGHLIGHTS**





Nintendo Co., Ltd. 11-1 Kamitoba hokotate-cho, Minami-ku, Kyoto 601-8501 Japan

### Consolidated Results for the Six Months Ended September 2011 and 2012

(1) Consolidated operating results

(Amounts below one million yen are rounded down)

	Net sales	Net sales Operating income		Net income
	million yen %	million yen %	million yen %	million yen %
Six months ended September 30, 2012	200,994 (6.8)	(29,159) -	(47,248) -	(27,996) -
Six months ended September 30, 2011	215,738 (40.6)	(57,346) -	(107,872) -	(70,273) -

[Note] Percentages for net sales, operating income etc. show increase (decrease) from the same period of the previous fiscal year.

	Net income per share
	yen
Six months ended September 30, 2012	(218.93)
Six months ended September 30, 2011	(549.53)

(2) Consolidated financial positions

	Total assets	Net assets	Capital adequacy ratio
	million yen	million yen	%
As of September 30, 2012	1,407,448	1,128,990	80.2
As of March 31, 2012	1,368,401	1,191,025	87.0

### **Dividends**

	Dividend per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Annual
	yen	yen	yen	yen	yen
Year ended March 31, 2012	-	0.00	-	100.00	100.00
Year ending March 31, 2013	=	0.00			
Year ending March 31, 2013 (forecast)			-	100.00	100.00

### Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2013

	Net sales	Operating income	Ordinary income	Net income	Net income per share
	million yen %	million yen %	million yen %	million yen %	yen
Year ending March 31, 2013	810,000 25.1	20,000 -	10,000 -	6,000 -	46.92

[Notes] This forecast is changed from the forecast in the report of "Consolidated Financial Statements" released on Apr. 26, 2012.

Percentages for net sales, operating income etc. show increase (decrease) from the last fiscal year.

#### **Others**

(1) Changes for important subsidiaries during the six-month period ended September 30, 2012 : Not applicable

(2) Application of peculiar methods for accounting procedures : Applicable

[Notes] Please refer to "3. Other Information: Application of peculiar methods for accounting procedures" at page 3 for details.

(3) Changes in accounting procedures:

1) Related to accounting standard revisions etc.

2) Other changes

3) Changes in accounting estimates

4) Modified restatements

: Applicable: Not applicable: Applicable

: Not applicable

[Notes] Please refer to "3. Other Information: Changes in accounting procedures" at page 3 for details.

(4) Outstanding shares (common shares)

① Number of shares outstanding (including treasury stock)

As of Sept. 30, 2012: 141,669,000 shares As of March 31, 2012: 141,669,000 shares

② Number of treasury stock

As of Sept. 30, 2012: 13,791,778 shares As of March 31, 2012: 13,791,286 shares

③ Average number of shares

Six months ended
Sept. 30, 2012:

127,877,541 shares
Six months ended
Sept. 30, 2011:

127,878,721 shares

[Notes]

<sup>1.</sup> This earnings release report is not subject to audit procedures based on the Financial Instruments and Exchange Act. At the time of disclosure of this report, the audit procedures for the financial statements are in progress.

<sup>2.</sup> Forecasts announced by the Company (Nintendo Co., Ltd.) referred to above were prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast, and other forecasts). As for the information related to the forecasts, please refer to "Notice of Semi-Annual Financial Forecast Differences with its Results and Full-Year Financial Forecast Modifications" released today, on October 24, 2012.

### 1. Consolidated Operating Results

Nintendo continues to pursue its basic strategy of "Gaming Population Expansion" by offering compelling products that anyone can enjoy, regardless of age, gender or gaming experience. Based on this strategy, Nintendo has revitalized the gaming market by enhancing the sales of "Nintendo 3DS."

During the six months ended September 30, 2012, for the "Nintendo 3DS" hardware, "Nintendo 3DS XL," with screens approximately 1.9 times larger than those of "Nintendo 3DS," was launched as a new size variation of "Nintendo 3DS" in Japan and Europe in July, and in the U. S. in August. As a result, the worldwide hardware sales of the "Nintendo 3DS" series were 5.06 million units. As for the "Nintendo 3DS" software, a side-scrolling 2D action title, "New Super Mario Bros. 2," with which people can easily enjoy because of its simple play style, was released in both packaged and downloadable formats, and marked a total of over three million units in sales. In addition, Nintendo's evergreen titles, such as "SUPER MARIO 3D LAND" and "Mario Kart 7" released last fiscal year, kept selling well, and there were some hit software titles from the third-party developers. With significant contributions from these titles, the "Nintendo 3DS" software sales were 19.03 million units.

Regarding the "Nintendo DS" series (DS, DS Lite, DSi and DSi XL), the latest title from the Pokémon series, "Pokémon Black Version 2/Pokémon White Version 2," released in Japan in June, and in the U.S. and Europe in October, reached a total of 4.26 million units in sales. However, the worldwide sales of "Nintendo DS" series hardware and software only reached 0.98 and 17.3 million units respectively due to an accelerated generational change to "Nintendo 3DS" in the handheld device segment.

With respect to the "Wii" system, although "Mario Party 9," the latest title in the Mario Party series, sold over one million units, the "Wii" hardware and software sales were 1.32 and 23.74 million units respectively, mainly due to few new title releases

Affected by the appreciation of the yen and the above results, among other factors, net sales were 200.9 billion yen (of which overseas sales were 127.1 billion yen or 63.3% of the total sales). Due to factors such as the case that the "Wii U" hardware, which started to be manufactured in this September quarter, will have a negative impact on Nintendo's profits, the operating loss was 29.1 billion yen. In addition, as a result of exchange losses totaling 23.2 billion yen, ordinary loss was 47.2 billion yen and net loss was 27.9 billion yen.

#### 2. Consolidated Financial Forecast

The financial forecast announced on April 26, 2012 has been revised.

Please refer to "Notice of Semi-Annual Financial Forecast Differences with its Results and Full-Year Financial Forecast Modifications" released today, on October 24, 2012, for details.

#### 3. Other Information

Application of peculiar methods for accounting procedures

With respect to certain consolidated subsidiaries, corporate income tax amount is calculated by taking the amount of income before income taxes through the six-month period ended September 30, 2012 multiplied by reasonably estimated annual effective tax rate with the effects of deferred taxes reflected.

Changes in accounting procedures

Following the revision of the Corporation Tax Act, Nintendo and its domestic consolidated subsidiaries have computed depreciation by the method on the basis of the revised Corporation Tax Act over property, plant and equipment acquired on or after April 1, 2012 since the three-month period ended June 30, 2012.

Its impact is immaterial on operating loss, ordinary loss and loss before income taxes and minority interests.

### 4. Consolidated Balance Sheets

million yen

million				
Description	As of Mar. 31, 2012	As of Sept. 30, 2012		
(Assets)				
Current assets				
Cash and deposits	462,021	478,15		
Notes and accounts receivable-trade	43,378	45,73		
Short-term investment securities	496,301	402,44		
Inventories	78,446	117,17		
Other	62,788	136,76		
Allowance for doubtful accounts	(2,149)	(30		
Total current assets	1,140,786	1,179,9		
Noncurrent assets				
Property, plant and equipment	87,856	83,89		
Intangible assets	7,706	8,1		
Investments and other assets	132,052	135,4		
Total noncurrent assets	227,615	227,5		
Total assets	1,368,401	1,407,4		
(Liabilities)				
Current liabilities				
Notes and accounts payable-trade	86,700	173,6		
Income taxes payable	1,008	7		
Provision	2,565	2,3		
Other	65,164	80,7		
Total current liabilities	155,438	257,4		
Noncurrent liabilities				
Provision	14,444	13,7		
Other	7,493	7,2		
Total noncurrent liabilities	21,937	21,0		
Total liabilities	177,376	278,4		
(Net assets)				
Shareholders' equity				
Capital stock	10,065	10,0		
Capital surplus	11,734	11,7		
Retained earnings	1,419,784	1,378,9		
Treasury stock	(156,682)	(156,6		
Total shareholders' equity	1,284,901	1,244,1		
Accumulated other comprehensive income				
Valuation difference on available-for-sale securities	1,570	(4		
Foreign currency translation adjustment	(95,528)	(114,8		
Total accumulated other comprehensive income	(93,957)	(115,2		
Minority interests	81	1		
Total net assets	1,191,025	1,128,9		
Total liabilities and net assets	1,368,401	1,407,4		

## **5.** Consolidated Statements of Income

million yen

Description	Six months ended Sept. 30, 2011	Six months ended Sept. 30, 2012
Net sales	215,738	200,994
Cost of sales	183,721	156,648
Gross profit	32,016	44,346
Selling, general and administrative expenses	89,363	73,506
Operating income (loss)	(57,346)	(29,159
Non-operating income		
Interest income	3,870	2,926
Equity in earnings of affiliates	271	1,626
Other	698	840
Total non-operating income	4,840	5,392
Non-operating expenses		
Sales discounts	148	202
Foreign exchange losses	52,433	23,273
Other	2,784	5
Total non-operating expenses	55,366	23,481
Ordinary income (loss)	(107,872)	(47,248
Extraordinary income		
Gain on sales of noncurrent assets	50	-
Total extraordinary income	50	-
Extraordinary loss		
Loss on disposal of noncurrent assets	62	23
Total extraordinary loss	62	23
Income (loss) before income taxes and minority interests	(107,884)	(47,271
Total income taxes	(37,593)	(19,330
Income (loss) before minority interests	(70,290)	(27,941
Minority interests in income (loss)	(17)	55
Net income (loss)	(70,273)	(27,996

# **6.** Consolidated Statements of Comprehensive Income

		million yen
Description	Six months ended Sept. 30, 2011	Six months ended Sept. 30, 2012
Income (loss) before minority interests	(70,290)	(27,941)
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,199)	(2,038)
Foreign currency translation adjustment	(28,670)	(19,285)
Share of other comprehensive income of associates accounted for using equity method	(0)	0
Total other comprehensive income	(29,870)	(21,323)
Comprehensive income	(100,160)	(49,264)
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	(100,143)	(49,316)
Comprehensive income attributable to minority interests	(17)	52

### 7. Others

### (1) Consolidated sales information

million yen

	Category	Six months ended Sept. 30, 2011	Six months ended Sept. 30, 2012
Electronic	Hardware	125,507	104,746
entertainment	Software	89,582	95,602
products	Total electronic entertainment products	215,089	200,349
Other	Playing cards, Karuta, etc.	648	645
	Total	215,738	200,994

(2) Geographical sales breakdown

million yen

		Japan	The Americas	Europe	Other	Total
Six months ended	Net sales	73,831	66,266	52,731	8,165	200,994
September 30, 2012 Component ratio	36.7%	33.0%	26.2%	4.1%	100.0%	
Six months ended	Net sales	44,918	73,899	80,508	16,412	215,738
September 30, 2011	Component ratio	20.8%	34.3%	37.3%	7.6%	100.0%

(3) Other consolidated information

million yen

(-)				
		Six months ended September 30, 2011	Six months ended September 30, 2012	Year ending March 31, 2013 (Forecast)
Depreciation of property, plant and equipment		4,414	5,174	12,000
Research and development expenses		26,009	25,301	55,000
Advertising expenses		34,574	21,010	80,000
Average exchange rates	1 USD =	79.82 yen	79.41 yen	79.71 yen
	1 Euro =	113.79 yen	100.64 yen	100.32 yen

Consolidated net sales in U.S. dollars	0.8 billion	0.7 billion	-
Consolidated net sales in Euros	0.7 billion	0.5 billion	-
Non-consolidated purchases in U.S. dollars	1.3 billion	1.3 billion	-

(4) Balance of major assets and liabilities in foreign currencies influenced by exchange rate fluctuations (non-consolidated)

million U.S. dollars/euros

		As of Mar. 31, 2012		As of Sept. 30, 2012		As of Mar. 31, 2013	
		Balance	Exchange rate	Balance	Exchange rate	Estimated exchange rate	
USD	Cash and deposits	1,226	1 USD = 82.19 yen	1,891	1 USD = 77.60 yen	1 USD = 80.00 yen	
	Accounts receivable-trade	295		694			
	Accounts payable-trade	312		941			
Euro	Cash and deposits	1,576	1 Euro =	1,232	1 Euro = 100.24 yen	1 Euro = 100.00 yen	
	Accounts receivable-trade	262	109.80 yen	357			

Sales Units in Ten Thousands

#### (5) Consolidated sales units, number of new titles, and sales units forecast

		Γ			Number of New Titles Released		
			Actual	Actual	Life-to-date	Forecast	
			Apr Sept. '11	Apr Sept. '12	Sept. '12	Apr. '12-Mar. '13	
Nintendo DS	Hardware	Japan	16	1	3,299	<u> </u>	
		The Americas	105	79	5,854		
		Other	137	19	6,097		
	-	Total	258	98	15,250	250	
	Software	Japan	339	367	21,058		
		The Americas	1,605	842	38,218		
		Other	955	522	32,485		
	-	Total	2,899	1,730	91,761	3,700	
	New titles	Japan	36	11	1,839		
		The Americas	85	29	1,700		
		Other	78	41	2,057		
Nintendo 3DS	Hardware	Japan	107	209	794		
		The Americas	81	139	738		
		Other	119	158	688		
	-	Total	307	506	2,219	1,750	
of which Nintendo 3DS XL	Hardware	Japan	-	82	82		
		The Americas	-	55	55		
		Other	-	73	73		
		Total	-	210	210		
	Software	Japan	183	706	2,037		
		The Americas	325	675	2,334		
	_	Other	305	522	2,075		
		Total	813	1,903	6,445	7,000	
	New titles	Japan	33	53	166		
		The Americas	35	40	146		
		Other	29	48	157		
Wii	Hardware	Japan	32	19	1,264		
		The Americas	126	41	4,612		
	_	Other	177	73	3,842		
		Total	335	132	9,718	500	
	Software	Japan	337	259	7,211		
		The Americas	1,828	1,156	46,175		
	-	Other	1,479	959	30,834		
		Total	3,645	2,374	84,220	5,050	
	New titles	Japan	15	6	453		
		The Americas	64	31	1,206		
****	** 1	Other	60	36	1,193		
Wii U	Hardware		-	-	-	550	
	Software		-	-		2,400	
					I		

### [Notes]

- 1 Nintendo DS means Nintendo DS, Nintendo DS Lite, Nintendo DSi and Nintendo DSi XL.
- 2 Software sales units and the number of new titles for Nintendo DS do not include those of Nintendo DSiWare.
- 3 Software sales units and the number of new titles for Nintendo 3DS are those of Nintendo 3DS Game Card (packaged and downloadable versions).
- 4 Software sales units and the number of new titles for Wii do not include those of Virtual Console and WiiWare.
- $5\ \ \text{Forecasted Wii U software sales units are those of packaged and downloadable versions}.$
- 6 Actual software sales units of each platform include the quantity bundled with hardware.
- 7 While forecasted software sales units include the quantity bundled with hardware for six months ended September 30, 2012, they do not include the quantity to be bundled with hardware on and after October 1, 2012.
- 8 "New titles Other" sections count the number of new titles released only in Europe on and after April 1, 2012.