# **Financial Review**

Financial Highlights	48
Common Stock Information	49
Analysis of Operations and Financial Review	50
Five-Year Summary	52
Report of Independent Accountants	53
Consolidated Balance Sheets	54
Consolidated Statements of Income	56
Consolidated Statements of Shareholders' Equity	57
Consolidated Statements of Cash Flows	58
Notes to Consolidated Financial Statements	59

## **Financial Highlights**

	4	<u>(</u>		•	
	Japanese Yei			U.S. Dollars in	Thousands <sup>A</sup>
Years ended March 31,	2003	2002		2003	2002
Net sales	¥503,748	¥554,413		\$4,197,900	\$4,620,110
Net income	67,267	106,445		560,560	887,041
Total assets	1,085,519	1,156,716		9,045,995	9,639,297
Shareholders' equity	890,370	935,075		7,419,747	7,792,295
	¥	<u>r</u>		\$	
	Japane		U.S. Dollars		
	2002	2002		2003	2002
Years ended March 31,	2003	2002		2003	2002
Per share information	V400.15	V751 00		Ф4.00	<b>00.00</b>
Net income <sup>B</sup>	¥482.15	¥751.39		\$4.02	\$6.26
Cash dividends <sup>c</sup>	140	140		1.17	1.17

A: The amounts presented herein are stated in Japanese yen and have been translated into U.S. dollars solely for the convenience of readers outside Japan at the rate of ¥120 to US\$1, the approximate rate of exchange at March 31, 2003.

B: The computations of net income per share of common stock are based on the weighted average number of shares outstanding during each fiscal year.

C: Cash dividends per share represent the amounts applicable to the respective years including dividends to be paid after end of the fiscal year.

## **Common Stock Information**

		<b>_i</b> Japane	<b>£</b> Ise Yen	
	20		20	02
Years ended March 31,	High	Low	High	Low
irst Quarter	¥20,750	¥15,820	¥24,900	¥18,300
second Quarter	17,760	13,330	24,540	12,970
Third Quarter	14,100	10,160	23,650	17,000
Fourth Quarter	11,890	8,580	23,500	18,050
			<b>.</b>	
		U.S. D	ollars <sup>A</sup>	
	20	U.S. D	b ollars <sup>A</sup> 20	02
(ears ended March 31,	20 High	U.S. D	ollars <sup>A</sup>	02 Low
Years ended March 31,		U.S. D	ollars <sup>A</sup>	
		U.S. D	ollars <sup>A</sup>	
First Quarter	High	U.S. D 03 Low	ollars <sup>A</sup> 20 High	Low
rears ended March 31, First Quarter Second Quarter Third Quarter	High \$172.92	U.S. D  103  Low  \$131.83	20 High \$207.50	<b>Low</b> \$152.50

The preceding table sets forth the high and low sale prices during Fiscal 2003 and 2002 for Nintendo Co., Ltd. common stock, as reported on the Osaka Stock Exchange, Section 1. Nintendo's stock is also traded on the Tokyo Stock Exchange, Section 1.

A: The amounts presented herein are stated in Japanese yen and have been translated into U.S. dollars solely for the convenience of readers outside Japan at the rate of ¥120 to US\$1, the approximate rate of exchange at March 31, 2003.

## **Analysis of Operations and Financial Review**

#### Overview

It has been twenty years since the birth of Nintendo's "Family Computer System" in Japan --- today the video game industry has expanded into a world-wide market. Since that time, hardware capabilities have significantly advanced and in many respects it has become much easier for game creators to present their ideas in software. At the same time, there have been dramatic changes in users' expectations, and new excitement in software is constantly demanded. More recently, hardware manufacturers have engaged in fierce price competition while, at the same time, a larger number of software titles flooded the market, increasing both game development costs and marketing costs. However, a significant portion of recent software sales have been concentrated in only a handful of these titles, resulting into a severe business environment.

Under such circumstances, Nintendo Co., Ltd. (the "Company") and its subsidiaries (together with the Company, "Nintendo") have been striving to provide unprecedented entertainment experiences through its game development "know-how" acquired over the many years of experience in both the home entertainment market as well as the handheld market.

During the fiscal year ended March 31, 2003, Nintendo launched NINTENDO GAMECUBE in Europe, along with GAME BOY ADVANCE SP worldwide, and GAME BOY PLAYER, which enables users to enjoy GAME BOY software on the television screen, in Japan. Captivating software such as POCKET MONSTERS RUBY & SAPPHIRE, SUPER MARIO SUNSHINE, and THE LEGEND OF ZELDA: THE WIND WAKER were also released.

As a result, consolidated net sales for the fiscal year ended March 31, 2003 were ¥503.7 billion (\$4,198 million) which represents a 9% decrease compared with the previous fiscal year. Operating income in Fiscal 2003 decreased by 16% compared with the previous fiscal year to ¥100.3 billion (\$835 million). Net income in Fiscal 2003 decreased by 37% compared with the previous fiscal year to ¥67.3 billion (\$561 million).

## **Revenue and Expenses**

Released in Japan in November 2002, and in the Americas in March 2003, POCKET MONSTERS RUBY & SAPPHIRE gained popularity as the latest POKÉMON software release, which features new characters and new game ideas. Within a short period of time, the game sold more than a combined total of 6.6 million pieces in the Japanese and American markets, which proved that POKÉMON software which is a fundamental and a core product in the POKÉMON business is yet highly regarded. Other GAME BOY ADVANCE software such as YOSHI'S ISLAND: SUPER MARIO ADVANCE 3, KIRBY: NIGHTMARE IN DREAM LAND, THE LEGEND OF ZELDA: A LINK TO THE PAST / FOUR SWORDS also sold strongly.

GAME BOY ADVANCE SP, which is an improved version of GAME BOY ADVANCE, gathered support from a wide range of age groups and got off to a good start in the Japanese, American, and European markets. GAME BOY ADVANCE SP and GAME BOY ADVANCE sold a combined total of 15.65 million units in the fiscal year ended March 31, 2003, with life-to-date unit sales reaching 33.81 million units.

As for NINTENDO GAMECUBE software, creative software such as SUPER MARIO SUNSHINE (a game with plenty of action where Mario freely moves around 3D space), METROID PRIME (a multi-award winning first person adventure game which was highly regarded in Europe and America), and THE LEGEND OF ZELDA: THE WIND WAKER (where users can experience the feel of virtually moving a cartoon character) were released to further enhance the software lineup. Furthermore, in the Americas, ANIMAL CROSSING was released during this fiscal year and received top ratings as a most innovative game. The NINTENDO GAMECUBE wireless game controller WAVEBIRD which enables users to enjoy new freedom was also well received.

However, effected by the impact of price cuts on hardware initiated by the Company's competitors, NINTENDO GAMECUBE hardware resulted in a slowdown in sales.

As a result, consolidated net sales in Fiscal 2003 were ¥503.7 billion (\$4,198 million). Gross margin was ¥195.6 billion (\$1,630 million). The gross margin ratio decreased by 1% compared with the previous fiscal year to 39%. Selling, general and administrative expenses amounted to ¥95.4 billion (\$795 million). Operating income was ¥100.3 billion (\$835 million). The operating income ratio decreased by 2% compared with the previous fiscal year to 20%. Along with interest income of ¥15.9 billion (\$133 million), the Company reported gain on sales of investments in affiliates of ¥19.1 billion (\$159 million). Although, because of the trend of yen appreciation, foreign exchange loss was ¥22.6 billion (\$189 million). Due to such factors, net income was ¥67.3 billion (\$561 million). The net income ratio decreased by 6% compared with the previous fiscal year to 13%.

## **Cash Flow**

At March 31, 2003, Nintendo's cash and cash equivalents were ¥748.6 billion (\$6,238 million).

Net cash used in operating activities was ¥23.6 billion (\$196 million) which was ¥79.8 billion less than the previous fiscal year. The decrease in net income, and the increase of inventories contributed to the overall decrease.

Net cash provided by investing activities was ¥36.1 billion (\$301 million) which was an increase of ¥41.2 billion compared with the previous fiscal year. Proceeds from time deposits and the sale of stock of the Company's affiliates during this period contributed to the overall increase.

Net cash used in financing activities was ¥102.6 billion (\$855 million) which was ¥85.5 billion less than the previous fiscal year due mainly to buyback of treasury stock.

### **Financial Position**

Nintendo's financial position continues to be very strong.

At March 31, 2003 total liabilities were ¥195.0 billion (\$1,625 million), and the current ratio was 5.21:1. The balance of cash and cash equivalents was 3.84 times total liabilities. Working capital was ¥783.3 billion (\$6,527 million). The number of days' sales in receivables increased by 1 day compared with the previous fiscal year to 34 days. Inventories were ¥104.5 billion (\$871 million). The number of days' sales in inventories was 76 days. Liabilities-to-equity ratio was 0.22:1 at March 31, 2003.

### **Common Stock Activity**

During the fiscal year ended March 31, 2003, the Nikkei stock average declined 28% to ¥7,972.71 (\$66.44). The Company's stock price ended the year at ¥9,600 (\$80.00). The Company maintained its annual dividend level at ¥140 (\$1.17) per share for Fiscal 2003. On a consolidated basis, the dividend payout ratio was approximately 29%. Foreign shareholders constituted 30% of total outstanding shares at March 31, 2003.

(Note) The amounts presented herein are stated in Japanese yen and have been translated into U.S. dollars solely for the convenience of readers outside Japan at the rate of ¥120 to US\$1, the approximate rate of exchange at March 31, 2003.

## **Five-Year Summary**

			V		
		la la	¥ panese Yen in Millio	nc	
Years ended March 31,	2003	2002	2001	2000	1999
For the period					
Net sales	¥503,748	¥554,413	¥462,196	¥530,340	¥572,440
Income before income taxes and minority interests	113,316	183,023	168,652	103,074	162,220
Net income	67,267	106,445	96,603	56,061	85,817
At the period-end					
Total assets	1,085,519	1,156,716	1,068,568	933,374	893,374
Property, plant and equipment - net	59,369	66,681	64,815	63,776	62,537
Shareholders' equity	890,370	935,075	834,952	757,448	700,292
			V		
			¥ Japanese Yen		
Years ended March 31,	2003	2002	2001	2000	1999
Per share information Net income <sup>B</sup>	V400.45	V754 00	V004 00	V005 70	V005 77
Net income <sup>a</sup> Cash dividends <sup>c</sup>	¥482.15 140	¥751.39 140	¥681.90 120	¥395.73 120	¥605.77 120
			\$		
		U.S	. Dollars in Thousan	ds <b>A</b>	
Years ended March 31,	2003	2002	2001	2000	1999
For the period					
Net sales					
	\$4,197,900	\$4,620,110	\$3,851,636	\$4,419,499	\$4,770,330
Income before income taxes and minority interests	944,297	1,525,197	1,405,432	858,954	1,351,837
Income before income taxes and minority interests					
Income before income taxes and minority interests Net income	944,297	1,525,197	1,405,432	858,954	1,351,837
Income before income taxes and minority interests Net income At the period-end Total assets	944,297 560,560 9,045,995	1,525,197 887,041 9,639,297	1,405,432 805,026 8,904,736	858,954 467,177 7,778,120	1,351,837 715,144 7,444,782
Income before income taxes and minority interests Net income At the period-end Total assets Property, plant and equipment - net	944,297 560,560 9,045,995 494,743	1,525,197 887,041 9,639,297 555,677	1,405,432 805,026 8,904,736 540,128	858,954 467,177 7,778,120 531,464	1,351,837 715,144 7,444,782 521,144
Income before income taxes and minority interests Net income At the period-end Total assets Property, plant and equipment - net	944,297 560,560 9,045,995	1,525,197 887,041 9,639,297	1,405,432 805,026 8,904,736	858,954 467,177 7,778,120	1,351,837 715,144 7,444,782
Income before income taxes and minority interests Net income At the period-end	944,297 560,560 9,045,995 494,743	1,525,197 887,041 9,639,297 555,677	8,904,736 540,128 6,957,929	858,954 467,177 7,778,120 531,464	1,351,837 715,144 7,444,782 521,144
Income before income taxes and minority interests Net income At the period-end Total assets Property, plant and equipment - net	944,297 560,560 9,045,995 494,743	1,525,197 887,041 9,639,297 555,677	1,405,432 805,026 8,904,736 540,128	858,954 467,177 7,778,120 531,464	1,351,837 715,144 7,444,782 521,144
Income before income taxes and minority interests Net income At the period-end Total assets Property, plant and equipment - net	944,297 560,560 9,045,995 494,743	1,525,197 887,041 9,639,297 555,677	1,405,432 805,026 8,904,736 540,128 6,957,929	858,954 467,177 7,778,120 531,464	1,351,837 715,144 7,444,782 521,144
Income before income taxes and minority interests Net income  At the period-end Total assets Property, plant and equipment - net Shareholders' equity  Years ended March 31,	944,297 560,560 9,045,995 494,743 7,419,747	1,525,197 887,041 9,639,297 555,677 7,792,295	1,405,432 805,026 8,904,736 540,128 6,957,929	858,954 467,177 7,778,120 531,464 6,312,071	1,351,837 ,715,144 7,444,782 ,521,144 5,835,771
Income before income taxes and minority interests Net income At the period-end Total assets Property, plant and equipment - net Shareholders' equity	944,297 560,560 9,045,995 494,743 7,419,747	1,525,197 887,041 9,639,297 555,677 7,792,295	1,405,432 805,026 8,904,736 540,128 6,957,929	858,954 467,177 7,778,120 531,464 6,312,071	1,351,837 ,715,144 7,444,782 ,521,144 5,835,771

A: The amounts presented herein are stated in Japanese yen and have been translated into U.S. dollars solely for the convenience of readers outside Japan at the rate of ¥120 to US\$1, the approximate rate of exchange at March 31, 2003.

B: The computations of net income per share of common stock are based on the weighted average number of shares outstanding during each fiscal year.

C: Cash dividends per share represent the amounts applicable to the respective years including dividends to be paid after end of the fiscal year.

## **Report of Independent Accountants**

## To the Board of Directors and Shareholders of Nintendo Co., Ltd.

We have audited the accompanying consolidated balance sheets of Nintendo Co., Ltd. and its subsidiaries as of March 31, 2003 and 2002, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards, procedures and practices generally accepted and applied in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nintendo Co., Ltd. and its subsidiaries as of March 31, 2003 and 2002, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles and practices generally accepted in Japan (see Note 1).

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 1 to the accompanying consolidated financial statements.

ChuoAoyama Audit Corporation Kyoto, Japan

Chua loyame audit Carpention

June 27, 2003

## **Consolidated Balance Sheets**

and March 24			9	5	
a of March 21	Japanese Yei	<b>¥</b> Japanese Yen in Millions			
As of March 31,	2002 2002		U.S. Dollars in Th	nousands (Note 1)	
Assets					
Current Assets					
Cash and cash equivalents	¥748,600	¥863,116	\$6,238,336	\$7,192,635	
Short-term investments	8,316	41,540	69,301	346,166	
Receivables -					
Notes and trade accounts receivable	49,085	45,861	409,045	382,177	
Allowance for doubtful accounts	(5,463)	(6,252)	(45,531)	(52,096)	
nventories (Note 5)	104,525	43,869	871,039	365,573	
Deferred income taxes (Note 8)	31,158	34,467	259,653	287,226	
Other current assets	33,088	15,169	275,732	126,402	
Total current assets	969,309	1,037,770	8,077,575	8,648,083	
Property, Plant and Equipment					
and	33,135	35,045	276,124	292,043	
Buildings and structures	40,138	42,888	334,487	357,399	
Machinery, equipment and automobiles	21,077	22,277	175,639	185,642	
Construction in progress	7	1	61	11	
Total	94,357	100,211	786,311	835,095	
Accumulated depreciation	(34,988)	(33,530)	(291,568)	(279,418)	
Property, plant and equipment - net	59,369	66,681	494,743	555,677	
nvestments and Other Assets					
nvestments in securities (Note 3)	38,552	32,590	321,266	271,581	
Deferred income taxes (Note 8)	14,712	12,497	122,602	104,141	
Other assets	3,577	7,178	29,809	59,815	
Total investments and other assets	56,841	52,265	473,677	435,537	
Total	¥1,085,519	¥1,156,716	\$9,045,995	\$9,639,297	

			<b>.</b>			
	Ä		11.6 0	9	nousands (Note 1)	
As of March 31,	Japanese Ye 2003		200		2002	
Liabilities and Shareholders' Equity						
Current Liabilities						
Notes and trade accounts payable	¥117,908	¥139,340	\$982	,567	\$1,161,168	
Accrued income taxes	38,913	30,377		,280	253,139	
Other current liabilities	29,229	42,491	243	3,572	354,094	
Total current liabilities	186,050	212,208	1,550	,419	1,768,401	
Non-current Liabilities						
Non-current accounts payable	135	300	1	,127	2,498	
Reserve for employee retirement and severance benefits (Note 6)	7,071	4,417	58	3,922	36,805	
Reserve for directors retirement and severance benefits	1,740	1,687	14	,502	14,060	
Total non-current liabilities	8,946	6,404	74	,551	53,363	
Minority Interests	153	3,029	1	,278	25,238	
Shareholders' Equity						
Common stock Authorized - 400,000,000 shares	10.005	10.005	0.5	070	00.070	
Issued and outstanding - 141,669,000 shares Additional paid-in capital	10,065 11.584	10,065 11.584		3,878 3,536	83,878 96.536	
Retained earnings	950.263	904.733	7.918	,	7.539.439	
Unrealized gains on other securities (Note 3)	2.254	3.848	,	3.787	32.068	
Translation adjustments	(2,275)	5,026		3,965)	41,879	
Total	971,891	935,256	9.000	0,092	7,793,800	
Treasury stock, at cost	(81,521)	(181)		1,092 1,345)	(1,505)	
incusury stock, at tost	(01,321)	(101)		,545)		
Total shareholders' equity	890,370	935,075	7,419	,747	7,792,295	
Total	¥1,085,519	¥1,156,716	\$9,045	,995	\$9,639,297	

## **Consolidated Statements of Income**

	¥	¥			
	Japanese Yer 2003	n in Millions		U.S. Dollars in Th	ousands (Note1)
Years ended March 31,	2003	2002		2003	2002
	V500 740	V554 440		04.407.000	44.000.440
Net sales	¥503,748	¥554,413		\$4,197,900	\$4,620,110
Cost of sales (Notes 5 and 7)	308,124	334,187		2,567,701	2,784,891
Gross margin	195,624	220,226		1,630,199	1,835,219
Selling, general and administrative expenses (Note 7)	95,372	100,619		794,763	838,495
Operating income	100,252	119,607		835,436	996,724
Other income (expenses)					
Interest income	15,943	22,905		132,856	190,873
Foreign exchange gain (loss) - net	(22,620)	43,419		(188,501)	361,829
Gain on sales of investments in affiliates	19,082	-		159,018	-
Unrealized loss on investments in securities (Note 3)	(865)	(4,458)		(7,207)	(37,152)
Other - net	1,524	1,550		12,695	12,923
	440.040	400.000			4 505 407
Income before income taxes and minority interests	113,316	183,023		944,297	1,525,197
Income taxes (Note 8)					
Current	45,019	74,351		375,156	619,597
Deferred	955	2,446		7,957	20,381
Total income taxes	45,974	76,797		383,113	639,978
Minority interests	75	(219)		624	(1,822)
		(= : = /			( . , = = ,
Net income	¥67,267	¥106,445		\$560,560	\$887,041
	¥	¥		\$	
	Japane:			U.S. Dollar	
Years ended March 31,	2003	2002		2003	2002
Danish and information					
Per share information Net income (Note 2M)	¥482.15	¥751.39		\$4.02	\$6.26
Cash dividends (Note 2M)	¥482.15 140	¥/51.39 140		\$4.02 1.17	\$6.26 1.17
Cash dividends (NOTE ZIVI)	140	140		1.17	1.17

# **Consolidated Statements of Shareholders' Equity**

				V			
			lar	anese Yen in Mill	ions		
	Number of common shares	Common	Additional paid-in	Retained	Unrealized gains on	Translation	Treasury
Years ended March 31, 2003 and 2002	in thousands	stock	capital	earnings	other securities	adjustments	stock at cost
Balance, April 1, 2001	141,669	¥10,065	¥11,584	¥815,458	¥2,438	¥(4,576)	¥(17)
Net income Cash dividends				106,445 (17,000)			
Directors' bonuses				(17,000)			
Unrealized gains on other securities					1,410		
Translation adjustments Net changes in treasury stock						9,602	(164)
,							
Balance, March 31, 2002 Net income	141,669	10,065	11,584	904,733 67,267	3,848	5,026	(181)
Cash dividends				(21,249)			
Directors' bonuses				(170)			
Decrease in retained earnings due to exclusion of affiliate							
with equity method applied				(318)	(4.504)		
Unrealized gains on other securities Translation adjustments					(1,594)	(7,301)	
Net changes in treasury stock						(7,001)	(81,340)
Balance, March 31, 2003	141,669	¥10,065	¥11,584	¥950,263	¥2,254	¥(2,275)	¥(81,521)
				\$			
				llars in Thousands			
Years ended March 31, 2003 and 2002		Common stock	Additional paid-in capital	Retained earnings	Unrealized gains on other securities	Translation adjustments	Treasury stock at cost
Balance, April 1, 2001		\$83,878	\$96,536	\$6,795,482	\$20,320	\$(38,146)	\$(140)
Net income				887,041			
Cash dividends Directors' bonuses				(141,667) (1,417)			
Unrealized gains on other securities				(1,-117)	11,748		
Translation adjustments						80,025	(1.005)
Net changes in treasury stock							(1,365)
Balance, March 31, 2002 Net income		83,878	96,536	7,539,439 560,560	32,068	41,879	(1,505)
Cash dividends				(177,073)			
Directors' bonuses				(1,417)			
Decrease in retained earnings due to exclusion of affiliate							
with equity method applied				(2,653)			
Unrealized gains on other securities Translation adjustments					(13,281)	(60,844)	
Net changes in treasury stock						(00,0-14)	(677,840)
Balance, March 31, 2003		\$83,878	\$96,536	\$7,918,856	\$18,787	\$(18,965)	\$(679,345)

## **Consolidated Statements of Cash Flows**

			<b>d</b>			
	¥			\$		
	Japanese Yen			nousands (Note 1)		
Years ended March 31,	2003	2002	2003	2002		
Cash Flows from Operating Activities						
Net income Depreciation and amortization	¥67,267 4.712	¥106,445 5.639	\$560,560 39.271	\$887,041 46.992		
Increase in allowance for doubtful accounts	105	249	39,271	2.072		
Increase in reserve for employee retirement and severance benefits	2.885	214	24.040	1,781		
Deferred income taxes	955	2,446	7,957	20,381		
Foreign exchange losses (gains)	20,226	(42,093)	168,547	(350,779)		
Unrealized loss on investments in securities	865	4,458	7,207	37,152		
Gain on sales of investments in affiliates  Decrease (increase) in notes and trade accounts receivable	(19,082) (4,841)	10,983	(159,018) (40,343)	91,525		
Decrease (increase) in inventories	(58,671)	(21,309)	(488,927)	(177,572)		
Increase (decrease) in notes and trade accounts payable	(15,445)	22,189	(128,711)	184,913		
Increase (decrease) in accrued income taxes	8,483	(35,422)	70,688	(295,182)		
Other, net	(31,016)	2,435	(258,461)	20,297		
Net cash provided by (used in) operating activities	(23,557)	56,234	(196,311)	468,621		
Cash Flows from Investing Activities						
Payments for short-term investments	(199.149)	(200.706)	(1,659,578)	(1,672,551)		
Proceeds from short-term investments	229,229	214,259	1,910,241	1,785,493		
Payments for purchase of property, plant and equipment	(2,138)	(13,096)	(17,818)	(109,134)		
Payments for investments in securities	(17,528)	(24,033)	(146,065)	(200,275)		
Proceeds from investments in securities Sales of business entities	8,659 17,266	17,968	72,158 143,881	149,734		
Other, net	(250)	490	(2,080)	4,084		
Net cash provided by (used in) investing activities	36,089	(5,118)	300,739	(42,649)		
Cash Flows from Financing Activities		_				
Proceeds from stock issued to minority interests	(01.000)	5	(070,001)	42		
Payments for purchase of treasury stock Proceeds from sale of treasury stock	(81,388)	(270) 113	(678,231)	(2,250) 943		
Cash dividends paid	(21,233)	(16,995)	(176,941)	(141,624)		
·						
Net cash used in financing activities	(102,621)	(17,147)	(855,172)	(142,889)		
Effect of exchange rate changes on cash and cash equivalents	(24,207)	43,155	(201,719)	359,617		
Net increase (decrease) of cash and cash equivalents	(114,296)	77,124	(952,463)	642,700		
Cash and cash equivalents at beginning of year	863,116	785,992	7,192,635	6,549,935		
Decrease in cash and cash equivalents due to change in scope of consolidation	(220)		(1,836)	<u> </u>		
Cash and cash equivalents at end of year	¥748,600	¥863,116	\$6,238,336	\$7,192,635		
	¥		\$			
Vege and a March 21	Japanese Yen	n in Millions	U.S. Dollars in Ti	nousands (Note 1)		
Years ended March 31,	2000	2002	2003	2002		
Additional Cash Flow Information						
Additional Cash Flow Information Interest paid Income taxes paid	¥ 2 36,536	¥ 0 109,774	\$ 16 304,468	\$ 3 914,780		

See notes to consolidated financial statements.

58

Years ended March 31, 2003 and 2002

## Note 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements are prepared from the consolidated financial statements issued in Japan for domestic reporting purposes. Nintendo Co., Ltd. (the "Company") and its subsidiaries in Japan maintain their accounts and records in accordance with the provisions set forth in the Japanese Commercial Code and the Securities and Exchange Law, and in conformity with generally accepted accounting principles and practices in Japan, which are different in certain respects from the application and disclosure requirements of International Accounting Standards. Its overseas consolidated subsidiaries maintain their accounts in conformity with the generally accepted accounting principles and practices prevailing in the respective countries of domicile and no adjustment has been made to their financial statements in consolidation, as allowed under accounting principles and practices generally accepted in Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

In preparing the accompanying consolidated financial statements, certain reclassifications have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

The consolidated financial statements presented herein are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥120 to US\$1, the approximate rate of exchange at March 31, 2003. These translations should not be construed as representations that the Japanese yen amounts have been, could have been or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

## **Note 2. Significant Accounting Policies**

### A. Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and all subsidiaries (total 21 in 2003 and 24 in 2002) except for two. The equity method of accounting has been applied to one of the non-consolidated subsidiaries and to all affiliates (total 10 in 2003 and 14 in 2002) except for three. The remaining subsidiary and affiliates are immaterial and investments in them are carried at cost in the accompanying consolidated balance sheets.

The principal consolidated subsidiaries and the principal affiliate for which the equity method of accounting was used for the year ended March 31, 2003 were as follows:

Consolidated subsidiaries	
Nintendo of America Inc. Nintendo Benelux B.V. Nintendo España, S.A. Nintendo France S.A.R.L.	Nintendo Australia Pty. Ltd. Nintendo of Canada Ltd. Nintendo of Europe GmbH
Affiliate	

The Pokémon Company

Investment costs in excess of underlying net assets of consolidated subsidiaries and affiliates acquired are charged to income for the year as incurred.

All significant intercompany transactions, accounts and unrealized profits have been eliminated in consolidation.

The amounts of certain subsidiaries have been included on the basis of fiscal periods ended within three months prior to March 31.

Years ended March 31, 2003 and 2002

### B. Translation of Foreign Currency Items

In accordance with the Japanese accounting standard, short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rate in effect at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the statements of income to the extent that they are not hedged by forward exchange contracts.

With respect to financial statements of overseas subsidiaries, the balance sheet accounts are translated into Japanese yen at the exchange rates in effect at the balance sheet date except for shareholders' equity, which are translated at the historical rates. The average exchange rates for the fiscal period are used for translation of revenue and expenses. The differences resulting from translation in this manner are included in "Minority Interests" and "Translation adjustments" which are listed in Shareholders' Equity in the accompanying consolidated balance sheets.

#### C. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposit which can be withdrawn on demand, time deposit with an original maturity of three months or less and certain investments. Investments are defined as those that are easily accessible, with little risk of fluctuation in value and the maturity date is within three months of the acquisition date.

#### D. Financial Instruments

#### Derivatives

All derivatives are stated at fair value, with changes in fair value included in net profit or loss for the period in which they arise.

#### Securities

Held-to-maturity debt securities are stated at cost after accounting for premium or discount on acquisition, which is amortized over the period to maturity.

Equity securities of non-consolidated subsidiary and affiliated companies with equity method non-applied are stated at cost.

Other securities for which market quotations are available are stated at fair value. Unrealized gains on other securities are reported as "Unrealized gains on other securities" in Shareholders' Equity at a net-of-tax amount, while unrealized losses on other securities are included in net profit or loss for the period.

Other securities for which market quotations are unavailable are stated at cost, determined by the moving average method except as stated in the paragraph below.

In case where the fair value of held-to-maturity debt securities, equity securities issued by non-consolidated subsidiaries and affiliates, or other securities has declined significantly and such impairment of the value is not deemed temporary, those securities are written down to the fair value and the resulting losses are included in net profit or loss for the period.

Under the Japanese accounting standard, trading securities and debt securities due within one year are presented as "current" and all the other securities are presented as "non-current."

### E. Inventories

Inventories are stated at the lower of cost, determined by the moving average method, or market.

### F. Property, Plant and Equipment

Property, plant and equipment are stated at cost. The Company and its consolidated subsidiaries in Japan compute depreciation by the declining balance method over the estimated useful lives. The straight-line method of depreciation is used for buildings, except for structures, acquired on or after April 1, 1998. Overseas consolidated subsidiaries compute depreciation of assets by applying the straight-line method over the period of estimated useful lives. Estimated useful lives of the principal assets are as follows:

Buildings and structures: 3 to 60 years

#### G. Income Taxes

Deferred income taxes are recorded to reflect the impact of temporary differences between assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes. These deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

#### H. Retirement and Severance Benefits and Pension Plan

The Company and certain consolidated subsidiaries are calculating the reserve for employee retirement and severance benefits with actuarially calculated amounts on the basis of the cost of retirement benefit and plan assets at end of fiscal year. Benefits under the plan are generally based on the current rate of base salary, length of service and certain other factors when the termination occurs.

Directors and corporate auditors customarily receive lump-sum payments upon termination of their services subject to shareholders' approval. The Company provides for the reserve for lump-sum severance benefits for directors and corporate auditors at the estimated amount required if all retired at the fiscal year-end.

## I. Research and Development and Computer Software

Expenses relating to research and development activities are charged to income as incurred.

Computer software for the internal use included in other assets is amortized using the straight-line method over the estimated useful lives.

#### J. Leases

All leases are accounted for as operating leases. Under Japanese accounting standards for leases, finance leases that are deemed to transfer ownership of the leased assets to the lessee are to be capitalized, while other finance leases are permitted to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the notes to the lessee's financial statements.

### K. Treasury stock and Legal reserves

From the year ended March 31, 2003, the Company and its subsidiaries in Japan adopted the new Japanese Accounting Standards for Treasury stock and Legal reserves. The effect on net profit or loss of this application is minor.

#### L. Appropriations of Retained Earnings

Appropriations of retained earnings are reflected in the consolidated financial statements for the following year upon shareholders' approval.

#### M. Per Share Information

The computations of net income per share of common stock are based on the weighted average number of shares outstanding during each fiscal year. The average number of common stock used in the computation for the years ended March 31, 2003 and 2002 were 139,162 thousand and 141,665 thousand, respectively.

From the year ended March 31, 2003, the Company and its consolidated subsidiaries in Japan adopted the new Japanese Accounting Standard for net income per share of common stock. The effect on net income per share of common stock is minor. Cash dividends per share represent the amounts applicable to the respective years including dividends to be paid after end of the fiscal year.

Years ended March 31, 2003 and 2002

## Note 3. Market Value Information on Securities

Other securities with market value included in Investments in securities as of March 31, 2003 and 2002 were as follows:

		¥						
		Japanese Yen i Gross	Gross					
As of March 31, 2003	Cost	unrealized gains	unrealized losses	Fair value				
Equity securities	¥13,173	¥3,789	¥307	¥16,655				
Total	¥13,173	¥3,789	¥307	¥16,655				
		Japanese Yen						
As of March 31, 2002	Cost	Gross unrealized gains	Gross unrealized losses	Fair value				
Equity securities	¥13,848	¥6,635	¥122	¥20,361				
Total	¥13,848	¥6,635	¥122	¥20,361				
		\$						
		U.S. Dollars in Thou Gross	ısands (Note 1) Gross					
As of March 31, 2003	Cost	unrealized gains	unrealized losses	Fair value				
Equity securities	\$109,773	\$31,575	\$2,558	\$138,790				
Total	\$109,773	\$31,575	\$2,558	\$138,790				
		\$						
As of Marsh 21, 2002	Cost	U.S. Dollars in Thou Gross unrealized	Gross unrealized	Fair value				
As of March 31, 2002		gains	losses					
Equity securities	\$115,399	\$55,290	\$1,016	\$169,673				

#### Note 4. Derivatives

Only the Company enters into foreign exchange forward contracts and currency option contracts.

It is the Company's policy to enter into derivative transactions within the limits of foreign currency deposits, and not for speculative purposes.

The Company has foreign exchange forward contracts to reduce risk of exchange rate fluctuations and currency option contracts to reduce risk of exchange rate fluctuations and yield improvement of short-term financial assets.

Foreign exchange forward contracts and currency option contracts bear risks resulting from exchange rate fluctuations. Counterparties to derivative transactions are limited to high confidence level financial institutions. The Company does not anticipate any risk due to default.

Derivative transactions entered into by the Company are made only by the treasury department under approval by the president and a director in charge of those transactions.

The Company had no derivative contracts outstanding at March 31, 2003 and 2002.

### Note 5. Inventories

Losses incurred from the application of the lower of cost or market valuation of inventories have been charged to cost of sales in the accompanying consolidated statements of income. These losses amounted to ¥12,515 million (\$104,290 thousand) and ¥9,878 million (\$82,319 thousand) for the years ended March 31, 2003 and 2002, respectively.

Years ended March 31, 2003 and 2002

### Note 6. Retirement and Severance Benefits and Pension Plan

The Company has a tax approved pension scheme and lump-sum severance payments plan which is a defined benefit plan. It may also pay extra retirement allowance to employees who have distinguished services. Certain overseas consolidated subsidiaries have defined contribution plans as well as defined benefit plans.

Retirement benefit obligations as of March 31, 2003 and 2002 were as follows:

	¥ Japanese Yen		\$ U.S. Dollars in The	ousands (Note 1)	
As of March 31,	2003				2002
a. Retirement benefit obligation	¥(18,055)	¥(15,550)		\$(150,460)	\$(129,585)
b. Plan assets	9,053	9,931		75,443	82,760
c. Unfunded retirement benefit obligation	(9,002)	(5,619)		(75,017)	(46,825)
d. Unrecognized actuarial difference	1,118	921		9,322	7,673
e. Unrecognized prior service cost (decrease of obligation)	813	281		6,773	2,347
f. Reserve for employee retirement and severance benefits	¥(7,071)	¥(4,417)		\$(58,922)	\$(36,805)

Retirement benefit cost for the years ended March 31, 2003 and 2002 were as follows:

		Japanese Yen in Millions		U.S. Dollars in Thou	
Years ended March 31,	2003	2002		2003	2002
a. Service cost	¥1,125	¥1,095		\$9,375	\$9,126
b. Interest cost	548	551		4,567	4,591
c. Expected return on plan assets	(255)	(282)		(2,127)	(2,351)
d. Amortization of actuarial difference	2,706	613		22,551	5,112
e. Amortization of prior service cost	218	511		1,814	4,257
f. Retirement benefit cost	¥4,342	¥2,488		\$36,180	\$20,735

#### Basis of calculation:

Year ended March 31, 2003

a. Method of attributing benefits to years of service:

b. Discount rate:

c. Expected return rate on plan assets:

d. Amortization years of prior service cost:

Straight-line basis

1.0% to 6.5%

0.0% to 8.0%

One to ten years

e. Amortization years of actuarial difference: Mainly fully amortized in the same fiscal year as incurred

Year ended March 31, 2002

a. Method of attributing benefits to years of service:

b. Discount rate:

c. Expected return rate on plan assets:

d. Amortization years of prior service cost:

Straight-line basis

1.5% to 7.0%

1.5% to 8.0%

One to ten years

e. Amortization years of actuarial difference: Mainly fully amortized in the same fiscal year as incurred

## Note 7. Research and Development

Research and development costs incurred and charged to cost of sales, and selling, general and administrative expenses were ¥14,599 million (\$121,657 thousand) and ¥16,792 million (\$139,931 thousand) for the years ended March 31, 2003 and 2002, respectively.

Years ended March 31, 2003 and 2002

### Note 8. Income Taxes

The Company is subject to several Japanese taxes based on income, which, in the aggregate, result in a normal statutory tax rates of approximately 42% for the years ended March 31, 2003 and 2002.

Significant components of deferred tax assets and liabilities are summarized as follows:

	¥		\$	
	Japanese Yen		U.S. Dollars in Tho	
As of March 31,	2003	2002	2003	2002
Deferred tax assets:				
Inventory - write-downs and				
elimination of unrealized profit	¥11,383	¥9,721	\$94,858	\$81,008
Accrued expenses	10,426	20,383	86,882	169,861
Research and development costs	4,111	5,458	34,256	45,487
Accrued enterprise tax	3,417	2,459	28,478	20,493
Reserve for employee retirement				
and severance benefits	2,770	1,806	23,083	15,052
Unrealized loss on land	2,431	2,515	20,260	20,959
Allowance for doubtful accounts	1,829	2,222	15,245	18,519
Royalty expenses	1,436	1,478	11,966	12,313
Other	12,539	7,183	104,490	59,850
Gross deferred tax assets	50,342	53,225	419,518	443,542
Valuation allowance	(1,735)	(1,668)	(14,458)	(13,900)
Total deferred tax assets	48,607	51,557	405,060	429,642
Deferred tax liabilities:				
Unrealized gains on other securities	(1,541)	(2,787)	(12,841)	(23,222)
Undistributed retained earnings	(1,0.1)	(2,, 0, )	(12,011)	(20,222)
of an overseas subsidiary	(503)	(852)	(4,194)	(7,100)
Other	(706)	(954)	(5,882)	(7,953)
Total deferred tax liabilities	(2,750)	(4,593)	(22,917)	(38,275)
Net deferred tax assets	¥45,857	¥46,964	\$382,143	\$391,367

Reconciliation of the statutory tax rate and the effective tax rate for the years ended March 31, 2003 and 2002 are excluded, since the differences are not more than five one-hundredth of the statutory tax rate.

Legislation No.9 of 2003 which amends a portion of local tax laws was officially announced on March 31, 2003. Based upon this, the statutory tax rate which is used to calculate deferred tax assets and liabilities as of March 31, 2003 has decreased from 42.0% to 40.6%. This is applicable to deferred tax assets and liabilities that are expected to dissolve after April 1, 2004. The adjustment due to the change is minor.

## Note 9. Leases

The Company and certain consolidated subsidiaries lease computer equipment and other assets. Total lease payments under finance leases not deemed to transfer ownership of the leased assets to the lessee for the years ended March 31, 2003 and 2002 were ¥269 million (\$2,239 thousand) and ¥215 million (\$1,789 thousand), respectively.

Pro forma information of leased assets under finance leases that do not transfer ownership of the leased assets to the lessee on an "as if capitalized" basis as of March 31, 2003 and 2002 was as follows:

	¥ Japanese Yen	in Millions	\$ U.S. Dollars in Tho	usands (Note 1)
As of March 31,	2003 2002		2003	2002
Acquisition cost	¥1,033	¥830	\$8,610	\$6,912
Accumulated depreciation	579	412	4,823	3,432
Net leased assets	¥454	¥418	\$3,787	\$3,480

Pro forma amounts of obligations under finance leases that do not transfer ownership of the leased assets to the lessee on an "as if capitalized" basis as of March 31, 2003 and 2002 were as follows:

	¥ Japanese Yen in Millions		\$ U.S. Dollars in Tho	usands (Note 1)
As of March 31,	2003	2002	2003	2002
Due within one year	¥237	¥221	\$1,974	\$1,841
Due after one year	217	197	1,813	1,639
Total	¥454	¥418	\$3,787	\$3,480

The minimum rental commitments under noncancelable operating leases at March 31, 2003 and 2002 were as follows:

	Japanese Yer	in Millions	\$ U.S. Dollars in Tho	usands (Note 1)
As of March 31,	2003 2002		2003	2002
Due within one year	¥621	¥459	\$5,175	\$3,827
Due after one year	4,336	4,225	36,131	35,205
Total	¥4,957	¥4,684	\$41,306	\$39,032

Years ended March 31, 2003 and 2002

## Note 10. Litigation

The Company and its consolidated subsidiaries have been strengthening their compliance with corrective measures. Their past trade practices in Europe were internally investigated and the result of the investigation was reported to Commission of the European Communities in January 1998.

Then the Commission announced to impose a fine of EUR149 million on October 30, 2002 after issuing Statement of Objections in April 2000 referring that the acts fell upon "limitation of competition within the EU common market" which is prohibited by Article 81 in the EU treaty.

The Company and its consolidated subsidiary found this fine to be unjustly high and appealed to the Court of First Instance of the European Communities on January 16, 2003.

## **Note 11. Subsequent Events**

At the annual general meeting held on June 27, 2003, shareholders of the Company approved the year-end cash dividends and directors' bonuses proposed by the Board of Directors of the Company as follows:

	¥ Japanese Yen in Millions	\$ U.S. Dollars in Thousands (Note 1)
Year-end cash dividends, ¥70 (\$0.58) per share  Directors' bonuses	¥9,403 170	\$78,362 1,417

At the same meeting, the Company was authorized to acquire its own shares after June 27, 2003, upon resolution of the Board of Directors, to a maximum of 14,000 thousand shares at the purchase cost of less than ¥110,000 million (\$916,667 thousand).

## **Note 12. Segment Information**

## A. Segment Information by Business Categories

Because the Company and its consolidated subsidiaries operate predominantly in one industry segment which accounts for over 90% of total net sales, operating income and assets, this information is not required.

## B. Segment Information by Seller's Location

				¥			
			Japa	nese Yen in Mil	lions		
Year ended March 31, 2003	Japan	The Americas	Europe	Other	Total	Eliminations or unallocated assets	Consolidate
Net sales and operating income							
Net sales							
Sales to third parties	¥131,398	¥245,724	¥121,172	¥5,454	¥503,748	-	¥503,748
Inter segment sales	350,886	2,397	20	-	353,303	¥(353,303)	
Total net sales	482,284	248,121	121,192	5,454	857,051	(353,303)	503,74
Cost of sales and selling, general and administrative expenses	396,412	237,662	120,990	5,878	760,942	(357,446)	403,49
Operating income	¥85,872	¥10,459	¥202	¥(424)	¥96,109	¥4,143	¥100,25
Assets	¥924,056	¥166,493	¥85,153	¥3,907	¥1,179,609	¥(94,090)	¥1,085,51
Assets	¥924,056	¥166,493	¥85,153		¥1,179,609	¥(94,090)	¥1,085,51
Assets	¥924,056	¥166,493	<u> </u>	\$3,907		*(94,u9u) 	¥1,085,51
	¥924,056	¥166,493  The Americas	<u> </u>	\$		¥(94,U9U)  Eliminations or unallocated assets	
Year ended March 31, 2003			U.S. Dolla	\$ ars in Thousands	(Note 1)	Eliminations or unallocated	¥1,085,519
Year ended March 31, 2003  Net sales and operating income Net sales			U.S. Dolla	\$ ars in Thousands	(Note 1)	Eliminations or unallocated	
Year ended March 31, 2003 Net sales and operating income		The Americas \$2,047,696	U.S. Doll: Europe \$1,009,772	\$ ars in Thousands	(Note 1)	Eliminations or unallocated	Consolidate
Year ended March 31, 2003 Net sales and operating income Net sales	Japan	The Americas	U.S. Dolla Europe	\$ ars in Thousands	Total \$4,197,900	Eliminations or unallocated	Consolidate
Year ended March 31, 2003  Net sales and operating income  Net sales  Sales to third parties	Japan \$1,094,979	The Americas \$2,047,696	U.S. Doll: Europe \$1,009,772	\$ ars in Thousands	Total \$4,197,900	Eliminations or unallocated assets	Consolidate \$4,197,900
Year ended March 31, 2003  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales  Total net sales  Cost of sales and selling, general	\$1,094,979 2,924,053 4,019,032	\$2,047,696 19,978 2,067,674	U.S. Dolli Europe \$1,009,772 164 1,009,936	\$ other \$45,453	\$4,197,900 2,944,195 7,142,095	Eliminations or unallocated assets  \$(2,944,195)	\$4,197,900 4,197,900
Vear ended March 31, 2003  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales  Total net sales	\$1,094,979 2,924,053	The Americas \$2,047,696 19,978	U.S. Doll: Europe \$1,009,772 164	\$ Other	*4,197,900 2,944,195	Eliminations or unallocated assets	\$4,197,900 4,197,900
Vear ended March 31, 2003  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales  Total net sales  Cost of sales and selling, general	\$1,094,979 2,924,053 4,019,032	\$2,047,696 19,978 2,067,674	U.S. Dolli Europe \$1,009,772 164 1,009,936	\$ other \$45,453	\$4,197,900 2,944,195 7,142,095	Eliminations or unallocated assets  \$(2,944,195)	

Years ended March 31, 2003 and 2002

				¥			
			Japa	nese Yen in Mi	lions		
	Japan	The Americas	Europe	Other	Total	Eliminations or unallocated	Consolidated
Year ended March 31, 2002						assets	
Net sales and operating income							
Net sales							
Sales to third parties	¥170,867	¥283,425	¥94,253	¥5,868	¥554,413	_	¥554,413
Inter segment sales	275,886	932	3,425	1	280,244	¥(280,244)	-
segment sales							
Total net sales	446.753	284.357	97.678	5,869	834.657	(280,244)	554,413
Cost of sales and selling, general							
and administrative expenses	381,563	252,984	92,120	5,756	732,423	(297,617)	434,806
Operating income	¥65,190	¥31,373	¥5,558	¥113	¥102,234	¥17,373	¥119,607
Assets	¥988,187	¥176,967	¥52,598	¥3,053	¥1,220,805	¥(64,089)	¥1,156,716
Assets	¥988,187	¥176,967		¥3,053 \$ ars in Thousand			¥1,156,716
Assets  Year ended March 31, 2002	¥988,187	¥176,967  The Americas		\$		¥(64,089)  Eliminations or unallocated assets	¥1,156,716  Consolidated
Year ended March 31, 2002			U.S. Dolla	\$ ars in Thousand	s (Note 1)	Eliminations or unallocated	
Year ended March 31, 2002  Net sales and operating income			U.S. Dolla	\$ ars in Thousand	s (Note 1)	Eliminations or unallocated	
Year ended March 31, 2002  Net sales and operating income Net sales	Japan	The Americas	U.S. Dolla Europe	\$ ars in Thousand	s (Note 1) Total	Eliminations or unallocated	Consolidated
Year ended March 31, 2002  Net sales and operating income  Net sales  Sales to third parties	Japan \$1,423,894	The Americas \$2,361,872	U.S. Dolla Europe \$785,442	\$ ars in Thousand	Total \$4,620,110	Eliminations or unallocated assets	Consolidated
Year ended March 31, 2002  Net sales and operating income Net sales	Japan	The Americas	U.S. Dolla Europe	\$ ars in Thousand Other \$48,902	Total \$4,620,110	Eliminations or unallocated	Consolidated
Year ended March 31, 2002  Net sales and operating income  Net sales  Sales to third parties	Japan \$1,423,894	The Americas \$2,361,872	U.S. Dolla Europe \$785,442	\$ ars in Thousand Other \$48,902	Total \$4,620,110	Eliminations or unallocated assets	Consolidated \$4,620,110
Year ended March 31, 2002  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales	\$1,423,894 2,299,044	The Americas \$2,361,872 7,769	U.S. Dolla Europe \$785,442 28,542	\$ other \$48,902	*4,620,110 2,335,361	Eliminations or unallocated assets	\$4,620,110
Year ended March 31, 2002  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales  Total net sales	\$1,423,894 2,299,044	The Americas \$2,361,872 7,769	U.S. Dolla Europe \$785,442 28,542	\$ other \$48,902	*4,620,110 2,335,361	Eliminations or unallocated assets	\$4,620,110
Year ended March 31, 2002  Net sales and operating income Net sales Sales to third parties Inter segment sales  Total net sales Cost of sales and selling, general	\$1,423,894 2,299,044 3,722,938	\$2,361,872 7,769 2,369,641	U.S. Dolla Europe \$785,442 28,542 813,984	\$ \$ Other \$ 48,902 \$ 6 \$ 48,908	\$4,620,110 2,335,361 6,955,471	Eliminations or unallocated assets	\$4,620,110
Year ended March 31, 2002  Net sales and operating income Net sales Sales to third parties Inter segment sales  Total net sales Cost of sales and selling, general	\$1,423,894 2,299,044 3,722,938	\$2,361,872 7,769 2,369,641	U.S. Dolla Europe \$785,442 28,542 813,984	\$ \$ Other \$ 48,902 \$ 6 \$ 48,908	\$4,620,110 2,335,361 6,955,471	Eliminations or unallocated assets	\$4,620,110 - - 4,620,110 3,623,386
Year ended March 31, 2002  Net sales and operating income  Net sales  Sales to third parties  Inter segment sales  Total net sales  Cost of sales and selling, general and administrative expenses	\$1,423,894 2,299,044 3,722,938 3,179,692	\$2,361,872 7,769 2,369,641 2,108,204	\$785,442 28,542 813,984 767,666	\$48,902 6 48,908 47,963	\$4,620,110 2,335,361 6,955,471 6,103,525	Eliminations or unallocated assets  \$(2,335,361)  (2,335,361)  (2,480,139)	

## C. Sales for Overseas Customers

		¥		
		Japanese Yen i	n Millions	
	The Americas	Europe	Other	Total
ear ended March 31, 2003				
ales for overseas customers	¥246,879	¥121,181	¥9,178	¥377,238
Consolidated net sales	,	,		¥503,748
onsonated net suics				+000,740
		¥		
		Japanese Yen i	n Millions	
ear ended March 31, 2002	The Americas	Europe	Other	Total
ales for overseas customers	¥284,518	¥116,155	¥10,621	¥411,294
Consolidated net sales				¥554,413
		\$		
		U.S. Dollars in Thou	sands (Note 1)	
	The Americas	Europe	Other	Total
ear ended March 31, 2003				
ales for overseas customers	\$2,057,329	\$1,009,843	\$76,482	\$3,143,654
Consolidated net sales	+=,===,	* . , ,	¥1.2,122	\$4,197,900
onsolidated het sales				ψ4,137,300
		\$		
		U.S. Dollars in Thou	sands (Note 1)	
Year ended March 31, 2002	The Americas	Europe	Other	Total
car chaca march 51, 2002				
Sales for overseas customers	\$2,370,984	\$967,962	\$88,508	\$3,427,454