

Nintendo Co., Ltd.

Financial Results Briefing for the Nine-Month Period Ended December 2013 (Briefing Date: 1/30/2014)

Supplementary Information

[Note]

Forecasts announced by Nintendo Co., Ltd. herein are prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast and other forecasts).

Consolidated Statements of Income Transition

million yen

	FY3/2010 Apr.-Dec.'09	FY3/2011 Apr.-Dec.'10	FY3/2012 Apr.-Dec.'11	FY3/2013 Apr.-Dec.'12	FY3/2014 Apr.-Dec.'13
Net sales	1,182,177	807,990	556,166	543,033	499,120
Cost of sales	715,575	487,575	425,064	415,781	349,825
Gross profit	466,602	320,415	131,101	127,251	149,294
(Gross profit ratio)	(39.5%)	(39.7%)	(23.6%)	(23.4%)	(29.9%)
Selling, general and administrative expenses	169,945	161,619	147,509	133,108	150,873
Operating income	296,656	158,795	-16,408	-5,857	-1,578
(Operating income ratio)	(25.1%)	(19.7%)	(-3.0%)	(-1.1%)	(-0.3%)
Non-operating income	19,918	7,327	7,369	29,602	57,570
(of which foreign exchange gains)	(9,996)	(-)	(-)	(22,225)	(48,122)
Non-operating expenses	2,064	85,635	56,988	989	425
(of which foreign exchange losses)	(-)	(84,403)	(53,725)	(-)	(-)
Ordinary income	314,511	80,488	-66,027	22,756	55,566
(Ordinary income ratio)	(26.6%)	(10.0%)	(-11.9%)	(4.2%)	(11.1%)
Extraordinary income	4,310	115	49	-	1,422
Extraordinary loss	2,284	33	72	402	53
Income before income taxes and minority interests	316,537	80,569	-66,051	22,354	56,936
Income taxes	124,063	31,019	-17,674	7,743	46,743
Income before minority interests	-	49,550	-48,376	14,610	10,192
Minority interests in income	-127	-7	-25	64	-3
Net income	192,601	49,557	-48,351	14,545	10,195
(Net income ratio)	(16.3%)	(6.1%)	(-8.7%)	(2.7%)	(2.0%)

Quarterly Consolidated Statements of Income Transition

million yen

	FY3/2013				FY3/2014			
	1Q	2Q	3Q	Total	1Q	2Q	3Q	Total
Net sales	84,813	116,181	342,038	543,033	81,548	115,034	302,537	499,120
Cost of sales	59,937	96,711	259,133	415,781	45,144	89,395	215,285	349,825
Gross profit	24,876	19,470	82,904	127,251	36,404	25,638	87,252	149,294
(Gross profit ratio)	(29.3%)	(16.8%)	(24.2%)	(23.4%)	(44.6%)	(22.3%)	(28.8%)	(29.9%)
Selling, general and administrative expenses	35,208	38,298	59,601	133,108	41,329	43,992	65,552	150,873
Operating income	-10,331	-18,827	23,302	-5,857	-4,924	-18,353	21,699	-1,578
(Operating income ratio)	(-12.2%)	(-16.2%)	(6.8%)	(-1.1%)	(-6.0%)	(-16.0%)	(7.2%)	(-0.3%)
Non-operating income	1,933	3,459	24,209	29,602	20,269	4,438	32,862	57,570
(of which foreign exchange gains)	(-)	(-)	(22,225)	(22,225)	(16,934)	(1,426)	(29,761)	(48,122)
Non-operating expenses	21,383	2,098	-22,492	989	526	-345	244	425
(of which foreign exchange losses)	(21,105)	(2,167)	(-23,273)	(-)	(-)	(-)	(-)	(-)
Ordinary income	-29,781	-17,466	70,005	22,756	14,817	-13,569	54,317	55,566
(Ordinary income ratio)	(-35.1%)	(-15.0%)	(20.5%)	(4.2%)	(18.2%)	(-11.8%)	(18.0%)	(11.1%)
Extraordinary income	-	-	-	-	-	1,421	1	1,422
Extraordinary loss	3	19	379	402	1	17	34	53
Income before income taxes and minority interests	-29,785	-17,486	69,625	22,354	14,816	-12,164	54,284	56,936
Income taxes	-12,590	-6,740	27,074	7,743	6,198	-4,133	44,677	46,743
Income before minority interests	-17,194	-10,746	42,551	14,610	8,617	-8,031	9,606	10,192
Minority interests in income	36	19	8	64	-6	-6	10	-3
Net income	-17,231	-10,765	42,542	14,545	8,624	-8,024	9,595	10,195
(Net income ratio)	(-20.3%)	(-9.3%)	(12.4%)	(2.7%)	(10.6%)	(-7.0%)	(3.2%)	(2.0%)

Foreign Currency Transaction Information

Consolidated Net Sales in Foreign Currencies

	FY3/2013				FY3/2014		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
USD	0.2 billion				0.2 billion		
	0.7 billion				0.7 billion		
	2.3 billion				1.7 billion		
	2.6 billion						
Euro	0.2 billion				0.1 billion		
	0.5 billion				0.3 billion		
	1.4 billion				1.0 billion		
	1.5 billion						

Non-Consolidated Purchases in U.S. Dollars

	FY3/2013				FY3/2014		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
	0.2 billion				0.2 billion		
	1.3 billion				1.0 billion		
	3.2 billion				1.6 billion		
	3.7 billion						

Average Exchange Rates

	FY3/2013				FY3/2014			yen
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	
1 USD =	80.20				98.76			
	79.41				98.85			
	80.00				99.39			
	83.10							
1 Euro =	102.91				128.95			
	100.64				130.00			
	102.17				132.23			
	107.14							

Major Assets and Liabilities in Foreign Currencies (Non-Consolidated)

	million dollars/euros			
	FY3/2013	FY3/2014		
	3/31/2013	6/30/2013	9/30/2013	12/31/2013
Cash and deposits (USD)	2,549	2,551	2,321	2,459
Accounts receivable-trade (USD)	477	148	733	528
Accounts payable-trade (USD)	374	162	763	750
Cash and deposits (Euro)	488	594	526	514
Accounts receivable-trade (Euro)	316	173	275	454

Exchange Rates

	yen			
	FY3/2013	FY3/2014		
	3/31/2013	6/30/2013	9/30/2013	12/31/2013
1 USD =	94.05	98.59	97.75	105.39
1 Euro =	120.73	128.53	131.87	145.05

Million-Seller Titles of NINTENDO Products

	units in ten thousands			Life-to-date Global
	FY3/2014(Apr.'13-Dec.'13)		Global	
	Global	of which Japan		
Nintendo 3DS				
Pokémon X/Pokémon Y	1,161	434	727	1,161
Animal Crossing: New Leaf	352	73	279	738
Luigi's Mansion: Dark Moon	257	65	192	379
The Legend of Zelda: A Link Between Worlds	218	33	185	218
Mario & Luigi: Dream Team	200	47	154	200
Tomodachi Collection	182	182	–	182
Donkey Kong Country Returns 3D	143	35	108	143
Mario Kart 7	127	26	101	935
New Super Mario Bros. 2	121	24	98	763
LEGO® City Undercover: The Chase Begins*	111	–	111	111
Wii				
Mario Kart Wii	100	7	93	3,526
Wii U				
Super Mario 3D World	194	59	135	194
New Super Mario Bros. U	174	62	112	389
New Super Luigi U	151	14	138	151
Wii Party U	124	75	50	124
The Legend of Zelda: The Wind Waker HD	115	9	106	115

[Note] Software sales units include the quantity bundled with hardware.

Nintendo 3DS and Wii U software sales units include their downloadable versions.

*This title is licensed to be sold as a Nintendo product overseas.

Launch Dates of Primary NINTENDO Products by Region (Apr. 2013~Dec. 2013)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Freakyforms Deluxe: Your Creations, Alive!*	4/10/2013	Pokémon Rumble U**	4/24/2013
		Tomodachi Collection	4/18/2013	Pikmin 3	7/13/2013
		Donkey Kong Country Returns 3D	6/13/2013	New Super Luigi U	7/13/2013
		Mario & Luigi: Dream Team	7/18/2013	LEGO® City Undercover*	7/25/2013
		Pokémon X	10/12/2013	The Wonderful 101	8/24/2013
		Pokémon Y	10/12/2013	The Legend of Zelda: The Wind Waker HD	9/26/2013
		Daigassou! Band Brothers P	11/14/2013	Rayman® Legends*	10/17/2013
		Nintendo 3DS Guide: Louvre**	11/27/2013	Wii Sports Club**	10/30/2013
		The Legend of Zelda: A Link Between Worlds	12/26/2013	Wii Party U	10/31/2013
		Super Mario 3D World	11/21/2013		
		Mario & Sonic at the Sochi 2014 Olympic Winter Games*	12/5/2013		
The United States	(Hardware)	Nintendo 2DS	10/12/2013		
	(Software)	LEGO® City Undercover: The Chase Begins*	4/21/2013	Game & Wario	6/23/2013
		Donkey Kong Country Returns 3D	5/24/2013	Pikmin 3	8/4/2013
		Animal Crossing: New Leaf	6/9/2013	New Super Luigi U	8/25/2013
		Mario & Luigi: Dream Team	8/11/2013	Pokémon Rumble U**	8/29/2013
		Pokémon X	10/12/2013	The Wonderful 101	9/15/2013
		Pokémon Y	10/12/2013	The Legend of Zelda: The Wind Waker HD***	9/20/2013
		The Legend of Zelda: A Link Between Worlds	11/22/2013	Wii Party U	10/25/2013
		Mario Party: Island Tour	11/22/2013	Wii Sports Club**	11/7/2013
Nintendo 3DS Guide: Louvre**	12/2/2013	Mario & Sonic at the Sochi 2014 Olympic Winter Games*	11/15/2013		
		Super Mario 3D World	11/22/2013		
Europe	(Hardware)	Nintendo 2DS	10/12/2013		
	(Software)	Fire Emblem: Awakening	4/19/2013	Game & Wario	6/28/2013
		LEGO® City Undercover: The Chase Begins*	4/26/2013	Pikmin 3	7/26/2013
		Pokémon Mystery Dungeon: Gates to Infinity	5/17/2013	New Super Luigi U	7/26/2013
		Donkey Kong Country Returns 3D	5/24/2013	Pokémon Rumble U**	8/15/2013
		Animal Crossing: New Leaf	6/14/2013	The Wonderful 101	8/23/2013
		Mario & Luigi: Dream Team Bros.	7/12/2013	The Legend of Zelda: The Wind Waker HD	10/4/2013
		Inazuma Eleven 3: Lightning Bolt*	9/27/2013	Wii Party U	10/25/2013
		Inazuma Eleven 3: Bomb Blast*	9/27/2013	Wii Sports Club**	11/7/2013
		Pokémon X	10/12/2013	Mario & Sonic at the Sochi 2014 Olympic Winter Games*	11/8/2013
		Pokémon Y	10/12/2013	Super Mario 3D World	11/29/2013
		Professor Layton and the Azran Legacy*	11/8/2013	Scribblenauts Unlimited*	12/6/2013
		The Legend of Zelda: A Link Between Worlds	11/22/2013	Wii Fit U	12/13/2013
		Nintendo 3DS Guide: Louvre	11/27/2013		
		Bravely Default*	12/6/2013		
		Scribblenauts Unlimited*	12/6/2013		

Notes: Launch dates may differ within the United States and Europe regions depending on territories or countries.

*This title is licensed to be sold as a Nintendo product.

**This title is available in a downloadable format only.

***This title was first released in a downloadable format. The packaged version was released on October 4, 2013.

Launch Schedule of Primary NINTENDO Products by Region (extracts: Jan. 2014～)

Region	(Category)	Nintendo 3DS		Wii U	
		Title	Launch Date	Title	Launch Date
Japan	(Software)	Kirby: Triple Deluxe	1/11/2014	Wii Fit U	2/1/2014
		Kasekihoriider Mugengear	2/27/2014	Donkey Kong Country: Tropical Freeze	2/13/2014
		Mario Party: Island Tour	3/20/2014	Mario Kart 8	Spring 2014
		Yoshi's New Island	Summer 2014	Super Smash Bros. for Wii U	2014
		Super Smash Bros. for Nintendo 3DS	2014	BAYONETTA 2	2014
		Mario Golf: World Tour	2014	A brand new title developed by MONOLITH SOFTWARE INC.	2014
				Yarn Yoshi (temp.)	TBD
		SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD		
		The Legend of Zelda (temp.)	TBD		

The United States	(Software)	Bravely Default*	2/7/2014	Wii Fit U	1/10/2014
		Professor Layton and the Azran Legacy*	2/28/2014	Donkey Kong Country: Tropical Freeze	2/21/2014
		Yoshi's New Island	3/14/2014	Mario Kart 8	Spring 2014
		Disney Magical World*	4/11/14	Hyrule Warriors (temp.)	2014
		Super Smash Bros. for Nintendo 3DS	2014	Super Smash Bros. for Wii U	2014
		Kirby: Triple Deluxe	2014	BAYONETTA 2	2014
		Mario Golf: World Tour	2014	A brand new title developed by MONOLITH SOFTWARE INC.	2014
		Yarn Yoshi (temp.)	TBD		
		SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD		
		The Legend of Zelda (temp.)	TBD		

Europe	(Software)	Mario Party: Island Tour	1/17/2014	Donkey Kong Country: Tropical Freeze	2/21/2014
		Inazuma Eleven 3: Team Ogre Attacks!*	2/14/2014	Mario Kart 8	Spring 2014
		Yoshi's New Island	3/14/2014	Hyrule Warriors (temp.)	2014
		Professor Layton vs. Phoenix Wright: Ace Attorney*	3/28/2014	Super Smash Bros. for Wii U	2014
		Super Smash Bros. for Nintendo 3DS	2014	BAYONETTA 2	2014
		Kirby: Triple Deluxe	2014	A brand new title developed by MONOLITH SOFTWARE INC.	2014
		Mario Golf: World Tour	2014	Yarn Yoshi (temp.)	TBD
		Dr Kawashima's Devilish Brain Training: Can you stay focused?	TBD	SHIN MEGAMI TENSEI X FIRE EMBLEM (temp.)	TBD
		The Legend of Zelda (temp.)	TBD		

Notes: Launch dates and titles etc. are subject to change.

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Upcoming Third-Party Software Lineup (extracts: Jan. 2014~)

Region	Nintendo 3DS		Wii U	
	Title	Publisher	Title	Publisher
Japan	A-Train 3D	ARTDINK	@SIMPLE DL Series for Wii U Vol.1	D3 PUBLISHER
	Gyakuten Saiban One Two Three Naruhodou Selection	CAPCOM	THE Escape Trick	KEMCO
	NEW LOVEPLUS+	Konami Digital Entertainment	Alphadia Genesis	SEGA
	bokujyo monogatari tsunagaru shintenci	MarvelousAQL	Puyopuyo Tetris	TECMO KOEI GAMES
	Crayon Shinchan arashiwoyobu kasukabe eiga stars!	NAMCO BANDAI Games	Hyrule Warriors	Ubisoft
	The Basketball which Kuroko plays. Path to the Victory	NAMCO BANDAI Games	CLOUDBERRY KINGDOM	
	HERO BANK	SEGA		
	Puyopuyo Tetris	SEGA		
	THEATRHYTHM FINAL FANTASY CURTAIN CALL	SQUARE ENIX		
	DRAGON QUEST MONSTERS 2	SQUARE ENIX		
The United States	Cut the Rope: Triple Treat	Activision	The Amazing Spider-Man 2	Activision
	The Amazing Spider-Man 2	Activision	Scram Kitty and his Buddy on Rails	Dakko Dakko
	Conception II: Children of the Seven Stars	ATLUS	Armillio	Fuzzy Wuzzy Games
	Legends of Oz: Dorothy's Return	GameMill	Wooden Sen'SeY	Neko
	Siesta Fiesta	Mojo Bones	1001 Spikes	Nicalis
	ONCE PIECE: Romance Dawn	NAMCO BANDAI GAMES	Teslagrad	Rain Games
	1001 Spikes	Nicalis	The LEGO Movie Videogame	Warner Bros. Interactive Entertainment
	Moon Chronicles	Renegade Kid	LEGO The Hobbit	Warner Bros. Interactive Entertainment
	Retro City Rampage	Vblank	Shovel Knight	Yacht Club Games
	The LEGO Movie Videogame	Warner Bros. Interactive Entertainment		
	LEGO The Hobbit	Warner Bros. Interactive Entertainment		
	Europe	Cut the Rope: Triple Treat	Activision	The Amazing Spider-Man 2
The Amazing Spider-Man 2		Activision	Scram Kitty and his Buddy on Rails	Dakko Dakko
Sayonara UmiharaKawase		Agatsuma Entertainment	Unepic	EnjoyUp Games
Legends of Oz: Dorothy's Return		Avanquest Software Publishing	Abyss	EnjoyUp Games
PICROSS e4		Jupiter Corporation	PAC-MAN and the Ghostly Adventures	NAMCO BANDAI GAMES EUROPE
SENTRAN KAGURA Burst		Marvelous AQL Europe	Wooden Sen'SeY	Neko
Siesta Fiesta		Mojo Bones	SQUIDS Odyssey	The Game Bakers
Etrian Odyssey Untold: The Millennium Girl		NIS America	Child of Light	Ubisoft
Pure Chess		Ripstone	The LEGO Movie Videogame	Warner Bros. Interactive Entertainment
Hometown Story		Rising Star Games	LEGO The Hobbit	Warner Bros. Interactive Entertainment
SQUIDS Odyssey		The Game Bakers		
Petz Sea Side		Ubisoft		
Petz Country Side		Ubisoft		
The LEGO Movie Videogame		Warner Bros. Interactive Entertainment		
LEGO The Hobbit		Warner Bros. Interactive Entertainment		
Mysterious Cities of Gold : Secret Paths		Ynnis Interactive		

Notes: Software titles are based on the information as of January 30, 2014.

Launch schedules, software names etc. are subject to change.

Launch titles are listed by publisher alphabetically.

This list includes titles that are released in a downloadable format only.